

The “PRE-SALE BUSINESS AUDIT”

*Confidential, no cost summary analysis
of legal and financial conditions
for a transitioning business.*

We find the “things” that might go “wrong!”

Just imagine: you’re ready to sell your business or expand with new financing or adding additional partners. Days before you “close,” unexpected “issues” are discovered:

- ⇒ “issues” with a real estate title
- ⇒ forgotten or unknown UCC filing statements
- ⇒ unanticipated “tax issues”
- ⇒ financial statement “irregularities”
- ⇒ licenses that cannot be transferred
- ⇒ contract terms from previous agreements
- ⇒ so many more and too numerable to fit!

The business world is filled with “issues!” Leases on property, contracts with suppliers, employment agreements, purchase agreements, collections, payables, loan documents, taxes and more. You have two choices: do it yourself or hire an attorney!

Experience and knowledge matter!

Choosing an attorney to provide legal guidance for your business is not as hard as you might imagine. Choose a firm that has the skills and experience in those “issues” that are most important.

Choose Shaines & McEachern, PA!

Contact Rob Wolf @ Shaines & McEachern, PA for more details.



STEP ONE: Analysis

We identify the “issues” that need attention before the sale to improve the likelihood of a successful “close”

- ⇒ faster and for better value!
- ⇒ The objective is to have a “clean” business that can be sold quickly and for the maximum value. Shaines & McEachern, PA can identify legal issues that need to be considered and examined before and during the selling process.
- ⇒ Every situation is different, that’s why having a set of trained professionals provide a quick, confidential, no-cost overview of the transaction may uncover potential flaws that can impede, delay and discourage a potential buyer and the lender.

STEP TWO: Due Diligence for Buyer or Seller

We help develop actionable strategies to solve “problems”

- ⇒ create checklist of actions and protocols
- ⇒ Shaines & McEachern, PA can assist either party in implementing solutions to resolve identified “issues.” Helping the Seller before the Buyer conducts their own “due diligence” will add significant credibility and trust in the sale negotiations and will likely result in a faster process for greater value!

STEP THREE: Implementation

We help implement the actionable strategies so the potential buyer has no unanswered questions which helps achieve maximum value!

- ⇒ customized action plan unique to your situation!

Rob's professional focus is on business formation and organization, operations and financial management, restructurings, "turnarounds," bankruptcies, business mergers and acquisitions, sales and liquidations, and commercial real estate transactions.

"I can provide a swift yet effective review of a business from top to bottom to uncover possible legal, financial, marketing and operational issues that can have a direct impact on the ability of the business to maximize value."



Rob is admitted to the New Hampshire Bar, the New Hampshire U.S. District Court Bar, the Commonwealth of Massachusetts Bar, the Massachusetts U.S. District Court Bar and ECF Certified at the US Bankruptcy Court in Massachusetts. He also holds an FCC First-Class Engineer Certification and Wind Energy Technical Certificate from the University of California at Davis. Professional affiliations include the New Hampshire Bar Association, the Massachusetts Bar Association, the Boston Bar Association, the Energy Bar Association and the American Bar Association Law Practice Management Section in addition to the Turnaround Management Association. Rob is a Notary Public in Massachusetts and Commissioner of Deeds in New Hampshire. He just successfully completed his Certified Turnaround Professional examinations.

Prior to becoming an attorney, Rob Wolf dedicated over twenty years in broadcasting with career highlights that included affiliations with NIKE in developing media coverage of running events in the early 1980's, culminating in owning a radio station group in northern New England. Rob earned his BS in Communications at Boston University and JD law degree cum laude from Franklin Pierce Law Center. His graduate business studies included the University of New Hampshire Whittemore School for Business and the Sawyer School at Suffolk University in Boston where he earned his MBA in Finance.

**282 Corporate Drive
Pease International Tradeport
Portsmouth, NH 03802-0360
NH tel 603-436-3110
NH Fax 603-436-2993**

**8 Faneuil Hall Marketplace
3rd Floor
Boston, MA 02109
MA tel 617-973-6494
MA fax 617-507-6393**

RWolf@Shaines.com
<http://www.shaines.com/attorneys-rwolf.htm>

<http://www.nhbizlaw.com>
<http://www.massbizlaw.com>

**Contact Rob Wolf Now for your Business Audit
Email: rwolf@shaines.com**

